







Optimizing Equipment Maintenance Costs: Financial Efficiency


AT A GLANCE

-  **Operating Budget**
 - 3 Billion
-  **Research Expenditures:**
 - \$822 Million
-  **Customer Since**
 - 2011

KEY METRICS

 **\$308,789**
Annual Eligible Equipment Maintenance Spend

 **\$84,461**
Hard Dollar Cost Savings

 **\$481,140**
Administrative Savings

BENEFITS

-  **Centralized & De-Centralized**
-  **Asset Management**
-  **One Point of Contact**

FINANCIAL PROFILE

This County became a charter government allowing it the ability to respond to a changing environment and meet local needs. It enables the County to adopt laws without the need for prior authorization of the State Legislature. The County is comprised of 13 municipalities in the incorporated area and 17 distinct neighborhoods in the unincorporated area.

SOLUTION

An important first step was to determine which equipment was under a Service Contract, warranty, being serviced by in-house staff or being handled on a time and materials basis. In addition it was critical to review the types of equipment and the vendors needed to repair equipment. The most accurate way of obtaining this data was through a Financial Analysis. This Analysis identified that data in addition to "out of scope" charges, which is a commonly overlooked expense in a maintenance budget. The SU Group program solution provided:

- Asset Management control of equipment by tagging each item
- Numerous real-time online Management Reports
- Improved communication through a single point of contact
- Service Based Optimization by reducing administrative burden with [1] PO to SU
- Initiating SU Group's Warranty Watch, which tracks equipment coming off OEM warranty

RESULTS

Implementing Specialty Underwriters optimizes equipment maintenance, delivering significant cost savings while maintaining service quality for diverse equipment types. Streamlined operations and improved response times underscore effectiveness in enhancing fiscal responsibility and operational excellence.

"Our Utilities Division has used Specialty Underwriters LLC ever since it was available on the State Contract. Utilities have many different types of equipment applied to this contract including Laboratory Equipment, Copiers and Printers. We have saved money by using Specialty Underwriters without giving up the same quality of maintenance service by using the manufacturer's maintenance program. The response time has been great and the repairs completed because we are using the maintenance companies we suggest. I recommend using Specialty Underwriters for all your maintenance service contracts."

-Senior Fiscal Coordinator, County Utilities

GET IN TOUCH



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