



# EQUIPMENT MAINTENANCE MANAGEMENT SERVICES

Specialty Underwriters has partnered with many states to reduce annual maintenance spend by an average of 20%



"In an age when vendors over promise and under deliver, SU is a shining beacon of customer service. They provide a wealth of information, are highly responsive to any questions asked, and have helped to lower our maintenance costs."

## STATE CONTRACTS & National Programs



## WHO WE ARE

SU Group is the industry leader for equipment maintenance having developed the concept in 1982. Since then, thousands of organizations have placed their trust in SU, taking advantage of the cost savings, consolidation, convenience and control offered by the program.

## WHAT TO EXPECT

SU Group offers the most innovative, flexible and comprehensive equipment maintenance management program (EMMP) available today.

The program converts eligible contracts to a time and material basis, contract-to-contract, or alternative solutions, while managing the vendors and assuming this financial risk.

With Specialty Underwriters, customers will receive unparalleled service with these product features:



### Cost Savings

- Guaranteed Discounts
- Financially Capped Budget
- In-House Reimbursement
- Consolidated Billing



### Consolidation

- TELESERVE Dispatch
- One Point of Contact
- Asset Management
- Reduction of Purchase Orders



### Convenience

- Ease of Use
- PM Monitoring, Notifications & Reminders
- Loaner Coverage
- Warranty Watch



### Control

- Vendor of Choice
- Comprehensive Coverage
- Add/Remove Equipment
- Transparent Real-Time Online Reporting

## GET IN TOUCH



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# ELIGIBLE EQUIPMENT

## Laboratory

- Analyzers
- Autoclaves/Sterilizers
- Blood Culture Units
- Cell Savers
- Cell Washers
- Centrifuges
- Chromatography Equipment
- Co-Oximeters
- Counters
- Cryostats/Microtomes
- Densitometers
- DNA Synthesizers
- DNA Sequencers
- Electron Microscopes
- Freezers
- Flow Cytometers
- Incubators
- Gamma Counters
- Gas/Liquid Chromatographs
- HPLC Systems
- Liquid Handling Systems
- Mass Spectrometers
- Microscopes
- PCR Systems
- Plate Readers
- Spectrophotometers
- Thermal Cyclers

\*Sample Only

## Communication

- Audio/Visual Systems
- Radio Equipment
- Telephone Systems
- Voice Mail Systems
- Video Conferencing Equipment

## Security/Alarm

- Alarms
- Burglar Alarms
- Card Access Systems
- CCTV Systems
- Library Security Systems
- Vaults/Safes/Lockers

## Office

- Binders
- Booklet Makers
- Calculators
- Card Readers
- Collators
- Copiers
- Dictation Equipment
- Fax Machines
- Inserter Systems
- Mail Openers
- Mail Processing
- Mailing & Shipping
- Printers
- Shredders

## Additional Categories

- Alarm
- Clinical
- Dental
- Eye Care
- Facilities
- Financial
- Food Service
- Housekeeping
- Industry Based
- IT Hardware
- Law Enforcement
- Mail
- Imaging
- Power Supply
- Security
- Surgery
- Testing
- Therapy

## Next Steps



Collect Contracts & PO's



Generate Program Quote



Review & Accept Proposal



Schedule Implementation



Tag Eligible Equipment

Let us simplify your equipment maintenance process today.

## SUPPORTED MANUFACTURES \*Sample Only

- + AB Sciex
- + Affymetrix
- + Agilent
- + Akoya Biosciences
- + Applied Biosystems
- + Bayer
- + Beckman Coulter
- + Becton Dickinson (BD)
- + Beta Star
- + Bio-Rad
- + BioTek
- + Bruker
- + Carl Zeiss

- + Dell
- + Dionex
- + Eppendorf
- + FEI
- + Fujifilm
- + GE
- + Getinge
- + Hitachi
- + Hologic
- + Horiba
- + HP
- + IBM
- + Illumina

- + Jeol
- + Leica
- + Li-Cor Inc
- + Life Technologies
- + Luminex
- + Malvern Instruments
- + Millipore
- + Miltenyi Biotec
- + Molecular Devices
- + Nanostring Tech
- + Olympus
- + Parker
- + Peak
- + Perkin Elmer

- + Philips
- + Qiagen
- + Raith
- + Rigaku
- + Roche
- + Sakura
- + Shimadzu
- + Siemens
- + Sony
- + Steris
- + Stryker
- + Thermo
- + Varian
- + Waters