



# Streamline Your Vision: Consolidated Maintenance Benefits

## AT A GLANCE



### Client

- Ophthalmic Consultants (MA)



### Equipment

- Centrifuges, Eye Scanners, Field Analyzers, Biometers, Imaging Systems, Photocoagulators, Tomography



### Services Provided

- Examinations and Surgery

## KEY METRICS



**\$215,904**

OEM Service Contract Cost



**\$182,928**

SU Service Contract Cost



**\$32,928**

Total Savings

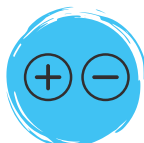
## BENEFITS



Comprehensive Coverage



Asset Management



Add/ Remove Equipment

## CHALLENGES



Client was looking for alternative options for the maintenance on their centrifuges, field analyzers, imaging systems, biometers, photocoagulators, eye scanners and tomography equipment.

## SOLUTION



To provide one umbrella agreement for three locations for all equipment maintenance coverage.

## RESULTS



The eye care clinic found that Mediserve' s centralized approach to equipment maintenance management allowed the administration to seamlessly manage the equipment needs of all three locations. Prior to enrolling all their equipment to the program, the doctors and staff had multiple contacts that they had to decipher when trying to have their equipment serviced. The convenience of having one number to call for all items and not having to speak to different people for every piece of equipment made the cost savings that much more appealing.

“In an age when vendors often over promise and under deliver, Mediserve is a shining beacon of customer service. They provide a wealth of information, are highly responsive to any questions asked, and have helped to lower our maintenance costs.”

-Practice Manager

GET IN TOUCH



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