



# Innovation in Maintenance: Maximizing Resources, Minimizing Costs

## AT A GLANCE



### Size

- 48,000 students
- 74 schools



### Equipment Covered:

- Multi-function Devices



### Customer Since

- 2004

## KEY METRICS



**\$11,151,431**

DEM Service Contract Cost



**\$8,921,145**

Total SU Contract Cost



**\$2,230,286**

Total Savings

## BENEFITS



Comprehensive Coverage



Vendor of Choice



One Point of Contact

## CHALLENGES

As one of the larger school districts in the State of Florida education students for over [100] years and with more than 48,000 students, 2,700 employees and 74 schools, the district was looking to consolidate and cap their repair costs as it related to their multi-function devices located in all of the schools.

## SOLUTION

In 2004, the school district chose SU as their Equipment Maintenance Partner to manage the maintenance on their multi-function devices through use of a local service vendor. We were able to provide transparency reports that allowed them to better manager service visits and review repair history as it related to the replacement of units based on their functionality and performance. Having one pint of contact to facilitate all the service requests was not only convenient but very helpful in providing soft dollar savings and administrative relief.

## RESULTS

Tasked with doing more with less, SU's program helped the district save money on their copier repairs while keeping the critical equipment functional. The program has continued to grow over the years and the transition to add and remove equipment to the program has been seamless and the district has collectively saved over \$2mio dollars since inception.

...We have found that they [SU] provide our district with great customer service and are very responsive to any questions or issues that we may have. SU supports their customers with training and availability and they strive to look for more opportunities for equipment coverage. We feel that this program will help our district finances.

**-K-12 School District**

GET IN TOUCH



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