



Preserving Precision: Comprehensive Maintenance for Sequencing & Genetics Equipment

AT A GLANCE

Client

- University Departments



Type

- Genetics, Research, Biology, Genomics, School of Medicine, Vet Diagnostic Lab, Infectious Diseases, Molecular Genetics, Biochemistry, Center for Biotechnology, DNA sequencing Lab



Equipment Types

- MiSeq, NextSeq & NovaSeq Sequencers, Mass Spectrometers, Forensic Genomics Systems



KEY METRICS



\$139,868

Annual Savings



20%

Average Savings Off Current Agreements

CHALLENGES



University Department across the US were looking for cost savings on their various sequencing, genetics and other miscellaneous lab instruments.

SOLUTION



SU worked with the various department administrators, lab managers and principal investigators to analyze the current vendors maintenance costs, terms and conditions and equipment profiles.

RESULTS



The right choice for these various departments was SU's Equipment Maintenance Program, which allowed them to continue using their current service providers to include Illumina, Thermo, AB Sciex to name a few. It was a smooth transition to the program and in just 2020 these departments were able to consolidate numerous contracts to one agreement and the end result has been a savings of \$139,868 over prior years cost.

"The online equipment reports provided by SU have enabled management to pinpoint areas of equipment failures so we can make informed decisions relating to new equipment purchases."

-Lab Manager

"We have been doing business with SU Group for a number of years and during my time dealing with SU, the support has been wonderful. We receive responses timely and their responsiveness to our needs is great."

-Department Administrator

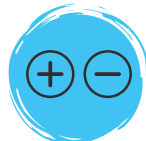
BENEFITS



One Point of Contact



Ease of Use



Add/Remove Equipment

GET IN TOUCH



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