



# ACHIEVING EXCELLENCE TOGETHER.

## EQUIPMENT MAINTENANCE MANAGEMENT MADE EASY.

SU's equipment maintenance management program can help your school district save 20%-35% off existing service contracts without compromising service quality.



...The personnel from Specialty Underwriters provide excellent customer service and are very responsive to our needs. They have spent many hours in our district training different staff groups on how to maximize our benefits through this program.

**K-12 School District**

### WHO WE ARE

SU Group is the industry leader for equipment maintenance having developed the concept in 1982. Since then, thousands of organizations have placed their trust in SU, taking advantage of the cost savings, consolidation, convenience and control offered by the program.

### WHAT TO EXPECT

SU Group offers the most innovative, flexible and comprehensive equipment maintenance management program (EMMP) available today.

The program converts eligible contracts to a time and material basis, contract-to-contract, or alternative solutions, while managing the vendors and assuming this financial risk.

With Specialty Underwriters, customers will receive unparalleled service with these product features:



#### Cost Savings

- Guaranteed Discounts
- Financially Capped Budget
- In-House Reimbursement
- Consolidated Billing



#### Consolidation

- TELESERVE Dispatch
- One Point of Contact
- Asset Management
- Reduction of Purchase Orders



#### Convenience

- Ease of Use
- PM Monitoring, Notifications & Reminders
- Loaner Coverage
- Warranty Watch



#### Control

- Vendor of Choice
- Comprehensive Coverage
- Add/Remove Equipment
- Transparent Real-Time Online Reporting

### GET IN TOUCH



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# ELIGIBLE EQUIPMENT

## Classroom / Shop

- Audio/visual equipment
- Band equipment
- Auto shop equipment
- Electronic whiteboards
- Fitness equipment
- Laboratory equipment
- Photo shop equipment
- Sewing equipment
- Shop equipment
- Student response systems
- Wood shop equipment

## Communications

- Audio/visual systems
- Clock systems
- Overhead paging/intercom
- Radios
- Telephone systems

## Facilities

- Auditorium
- Auto light sensors
- Buildings/grounds
- Clothes washers and dryers
- Concession stand equipment
- Food preparation equipment
- Housekeeping equipment
- Indoor electronic stackers
- Laminators
- Mail machines/scales (not systems)
- Microfilm equipment
- Paper folders
- Retail scanners
- Shredders
- Time & attendance systems
- Transient voltage protection
- Uninterrupted power supply
- Kilns
- Manlifts
- Motors for bleachers/hoops
- Outdoor electronic signs/scoreboards
- Pitching machines
- Pool/whirlpool equipment
- Sports time/measure/record system
- Vending machines
- Water drinking fountains

\*Sample only, your coverage plan may include additional equipment!

## Security

- Card access systems
- CCTV systems
- Electronic library security
- Exterior doors & gates
- Interior doors & gates
- Fire alarms
- Metal detectors
- Police alarms
- Safes/chests
- Vault doors

## Office

- Binders
- Booklet makers
- Bursters
- CAD/CAM systems
- Calculators
- Card readers
- Cash registers
- Check signers
- Coin sorters/packagegers
- Copiers
- Currency counters
- Dictation equipment
- Electric rotary files
- Electronic calculators, typewriters, staplers, hole punchers
- Facsimile machines
- Folders
- ID card systems
- Inserters, labelers, openers
- Embossers
- Print/press equipment (non production)

## Information technology

- Computer communications
- Controllers
- Desktop computers
- Disk drives
- Laptops
- Modems
- Monitors
- Printers
- Routers
- Scanners
- Servers
- Storage
- Switches
- Tablets
- Wireless access points



...We have found that they {SU} provide our district with great customer service and are very responsive to any questions or issues that we may have. SU supports their customers with training and availability and they strive to look for more opportunities for equipment coverage. We feel that this program will help our district finances.

Iowa K-12 School District

## Our Experience



621 Colleges and universities



1,489 Healthcare facilities



1,800 Financial institutions



650 Municipalities

## Awarded Contracts



GOVMVT RFP# 24-33



14 State Government contracts



Vizient Supplier No. SV1112



E&I Cooperative No. CNR01337

Let us simplify your equipment maintenance process today.

## Next Steps



Collect Contracts & PO's



Generate Program Quote



Review & Accept Proposal



Schedule Implementation



Tag Eligible Equipment